

2022

MORAB

A STRONG, SOLVENT AND GROWING BANK



"MoraBanc has a strong, upward trajectory, with a clear vision of the future."

> JOAN MARIA NIN PRESIDENT OF MORABANC

"Our business model is solvent, profitable and sustainable."

> LLUÍS ALSINA CHIEF EXECUTIVE OFFICER

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Summary of relevant data for 2022

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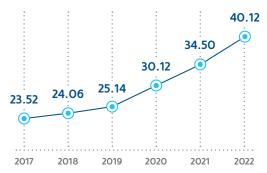
Profit

€ 40 MILLION



We maintain profit growth thanks to our wellestablished business model.

Profit in millions of euros¹





Loan book

€ 1.5 BILLION

2.62% NON-PERFORMING LOAN RATIO IMPROVEMENT IN 30 BPS IN COMPARISON TO 2021

102.87%

NPL COVERAGE RATIO IMPROVEMENT IN 114 BPS IN COMPARISON TO 2021

MoraBanc supports the growth of families, companies and institutions while maintaining a high quality loan book.

Assets under management

€ 10.2 BILLION

We safeguard and manage our clients' savings with professionalism.



Fitch Ratings

BBB-

OUTLOOK STABLE, CONFIRMED IN DECEMBER 2022.

Fitch highlighted our conservative management, profitability with recurring growth, financial flexibility and the success of the merger with BSABanc.



Strength of the balance sheet

18.06%

CAPITAL RATIO: CET1 FULLY-LOADED RATIO FU BANK AVERAGE¹: **15.27%** PHASE-IN

294.14%

COVERAGE LIQUIDITY RATIO (LCR)

EU BANK AVERAGE': 161.46%

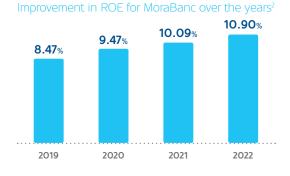
These figures show the group's strength, with a healthy balance sheet and excellent liquidity that provides confidence and gives the markets peace of mind.



Profitability

10.90%

EU BANK AVERAGE¹: 7.68%



Careful management and an innovative business model have allowed us to continuously improve the bank's profitability in recent years.

¹ Figures: www.bankingsupervision.europa.eu on 31/12/2022

²Source: in-house report

³ Average workforce for 2022 and 2021



Efficiency

68.20%

COST-TO-INCOME RATIO EU BANK AVERAGE': 61.19%

Following the merger with BSABanc in 2022, there was a slight increase in efficiency, but Mora Banc still remains competitive with the European bank average and the domestic market.

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The MoraBanc Team

461 PEOPLE³

We have a great team of professionals at the service of our clients, and they are key to the success of our activity.



Investment in the community

3.7% OF PROFITS

The bank is committed to a number of initiatives with a direct impact on society.

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Digital banking





Digital banking is a useful tool, and is highly valued by our clients. There is a growing trend for our clients to use digital channels, and we are constantly working to improve them.



LIQUIDITY COVERAGE

RATIO (LCR)

Bank comparison charts

SOLVENCY: CET1 FULLY-LOADED RATIO

LEVERAGE RATIO

MoraBanc	18.1%	MoraBanc	7.3%	MoraBanc	294.1%
CA Group	17.2%	Rabobank	6.6%	Julius Baer	233.3%
Rabobank	16.0%	BBVA	6.5%	Bankinter	193.5%
KBC	15.4%	Morgan Stanley	5.5%	CA Group	167.3%
Morgan Stanley	15.3%	EU average	5.5%	Barclays	165.0%
EU average ¹	15.3%	KBC	5.3%	UBS	163.7%
UBS	14.2%	CA Group ¹	5.3%	EU average	161.5%
Julius Baer	14.0%	Barclays	5.3%	BBVA	159.0%
Barclays	13.9%	Santander	4.7%	Rabobank	156.0%
Société Générale	13.3%	UBS	4.4%	KBC	152.0%
BBVA	12.6%	BNP	4.4%	Santander	152.0%
BNP	12.3%	Bankinter	4.4%	Société Générale	141.0%
Santander	12.0%	Julius Baer	4.3%	Morgan Stanley	132.0%
Bankinter	12.0%	Société Générale	4.3%	BNP	129.0%

¹ Phase-in

Data: annual bank reports and https//www.bankingsupervision.europa.eu on 31/12/2022.

Strategic priorities

During 2022 we saw growth across all our lines of business thanks to very specific actions that seek the differentiation and profitability of our business model. Our strategy focuses on growth across four main sectors.



DIGITALISATION

MoraBanc aims to be a **data-driven organisation**, in which all the processes and decisions are based on data, analysis and information.



BUSINESS GROWTH

We have always provided all the means necessary **to respond to our clients' needs**, and that has translated to consistent growth.



INTERNATIONAL GROWTH

MoraBanc has branches in Andorra, Switzerland, the United States and Spain.



ORGANISATIONAL CULTURE

At MoraBanc, we promote values that allow us to be a **more attractive company** for people and talent.



The MoraBanc Group around the world

We are an international group that **brings greater diversity to our multi-custody holdings through our subsidiaries**, Boreal Capital Management in Zurich and Miami, and MoraWealth in Barcelona and Madrid.



MIAMI

- MoraBanc and its subsidiaries
- Jurisdictions with custodian banks

MORA BANC GRUP, SA

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